

Office of Grant Obtainment and Development

June 19, 2009

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Project Goals

- ★ Graduate successfully from ELA
- ★ Make Susan proud
- ★ Impress our bosses
- ★ Procure Discretionary Compensation Awards

Project Description

What are we proposing to do?

- ✦ Create a statewide office of expert grant managers to assist all state agencies with grant funding, including:
 - ✦ Research;
 - ✦ Procurement; and
 - ✦ Management

Statement of Need

Why should we pay attention to this proposal?

- ★ \$460 billion dollars of federal grant funding are available each year (14% of the total annual federal budget).
- ★ Millions of private/foundation grant dollars are also available annually.
- ★ Of this funding, a substantial amount goes unallocated.



Statement of Need

Currently:

- ✦ Wisconsin is in a state fiscal crisis
- ✦ Taxpayers/stakeholders want state government to capture alternative funding sources
- ✦ State revenues/fee funding are limited and continue to decrease



Statement of Need

However:

- ★ The need and desire for state supported services continues to grow
- ★ The need to undertake new initiatives and develop innovative programs/services is crucial
- ★ Funding must be provided to allow sustainability for current and new programs/services

A New Paradigm

State agencies are challenged in their capacity to access, secure, and manage additional funding sources...

Thus, a shared services approach provides a new model for efficiency in state government.



Leadership Practice Principles

"MODEL" the Way:



- ✦ Gives state leadership the opportunity to model the way by doing more with less.
- ✦ Creates additional opportunities to build and affirm shared values through collaborative grant funding.
- ✦ Promotes government responsibility by seeking additional state funding through the leveraging of dollars.
- ✦ Increases government credibility and builds trust with citizens.
- ✦ Sends the message: "State government is truly looking for alternative methods to meet the needs of Wisconsin citizens."

Leadership Practice Principles

Inspire a Shared Vision:

- ★ Provides an opportunity for state government to leverage funds.
- ★ Provides additional or innovative services/opportunities via an expanded funding base.

“I dream my painting and paint my dream”

-Vincent Van Gogh

Leadership Practice Principles

Challenge the Process:

- ★ Creates opportunities to change infrastructure by providing support and opportunity for growth through innovation and access to funding new/creative and ongoing services.
- ★ Provides economic development by investing new dollars and creating jobs to stimulate the economy.



“When you confront the problem, you begin to solve it”

-Rudy Giuliani

Leadership Practice Principles

Enable Others to Act:

- ★ Increases communication, relationships and partnerships between interested stakeholders and state Departments thru collaborative grants.
- ★ Improves accountability via grant office monitoring, training, etc.
- ★ Offers empowerment for agencies to proactively seek out additional programming or services to address unmet needs.
- ★ Provides additional resources to alleviate funding and workload obstacles



Leadership Practice Principles



Encourage the Heart:

- ✦ Establishes improved partnerships between state agencies and community organizations to pioneer new opportunities and celebrate ground-breaking successes.
- ✦ Creates opportunity to recognize and appreciate local excellence and innovation.
- ✦ Offers public relations opportunities.



Stakeholders

- ✦ State agencies and staff
- ✦ Non-state government entities—community organizations (private non-profits); contracted agencies; local government (counties, tribes, municipalities), etc.
- ✦ Clients and service/program recipients
- ✦ State taxpayers
- ✦ Wisconsin tourists

Target Audience

- ★ State Agencies/University systems
- ★ Governor's Office
- ★ Department of Administration
- ★ State Legislature



Project Scope

Propose inclusion of the Office of Grant Obtainment and Development in the next biennial budget.



Project Goals

- ✦ Assist state agencies by identifying grants (public and private) that are applicable to their mission programs/services.
 - ✦ Increase ability to identify and provide matching funds.
- ✦ Procure additional revenue and resources to accomplish or increase state goals. Connect government agencies to alternative funding sources.
- ✦ Ensure consistency and compliance with grant regulations.
 - ✦ Provide guidance and technical assistance to agency grant management and reporting.

Project Deliverables



- ★ Net increase in public/private funding for state agencies.
- ★ Statewide grant assistance
 - ★ Provide training and technical assistance
 - ★ Alert agencies about new grant opportunities
 - ★ Office of Grant Obtainment and Development (O.G.O.D.) website
 - ★ Warehouse of available grant opportunities
- ★ Network of inter-agency grant specialists
- ★ Increased capacity to fulfill agency missions
 - ★ Workload reduction
 - ★ Increased service opportunities

Office Infrastructure

- ✦ Sited in the Department of Administration
 - ✦ With option to expand to regional satellite offices
- ✦ Staff composition will include:
 - ✦ Director
 - ✦ Support Staff
 - ✦ Grant researchers
 - ✦ Grant writers
 - ✦ Inter-agency communications specialist
 - ✦ Training and technical assistance team

Implementation Plan

- ✦ Present project proposal to DOA
- ✦ Once approved:
 - ✦ DOA takes ownership of project
 - ✦ Project is presented to statewide Departments
 - ✦ Buy-in is sought from Governor's cabinet members
 - ✦ Inclusion in the next biennial budget is requested

Don't take
anything for...

GRANTed





With



G.O.D.



...your prayers have
been answered