### **Enterprise Leadership Academy**

Team 1 Project Presentation

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#### Would I Inspire Me

- Communicate why work is important
- Acknowledge the contribution of employee
- Support your team
- Create opportunities for growth
- Share what motivates you the manager



Use real world examples







- Explain the problem and why change is necessary
  - Licensing Team Four License/Permit Assoc
    - Animal truckers, dealers, markets, fish farms, deer farms
    - It takes too long to renew licenses.



- Give an example of how people or customers will benefit by the change
  - Renewals more timely
  - Customer service on other issues



- Energize employees about the change
  - We gain efficiencies
  - Cross training in jobs / coverage / no backlog



- Motivate by telling employees why their work is valued
  - To protect public and animal health



- Telling people to implement change without examples may seem like you are generating more work for no reason
  - Tell all LPPA they are going to work on all licenses.



- Look for reasons to praise people
  - Intelligence
  - Initiative
  - Integrity
- Attitude of appreciation
  - Shown every day



- Convey accomplishments to both coworkers and superiors
  - Timely
  - Specific
- Thoughtful, personal recognition



When an employee does exceptional work, celebrate the success, publicly

"1001 Ways to Reward Employee's", Bob Nelson



- Rewarding good work with additional work and no recognition does not inspire people
- Dr. Gerald Graham most powerful motivator was personalized, instant recognition by their manager



- Study revealed top 5 motivating techniques
  - Manager personally congratulates employee
  - Manager writes a personal note
  - Organization uses performance as a basis for promotion
  - Manager publicly recognizes employee
  - Manager holds morale building meeting to celebrate success

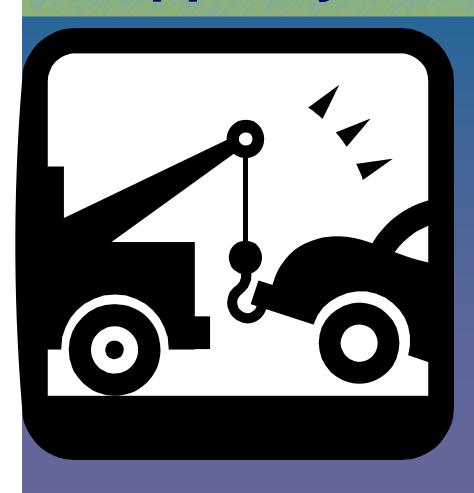


- Two biggest loyalty words, are two simple words
- THANK YOU



Pitch in as a team member

- be involved
- take action



- Remove obstacles to success
  - identify barriers
  - ask are they necessary

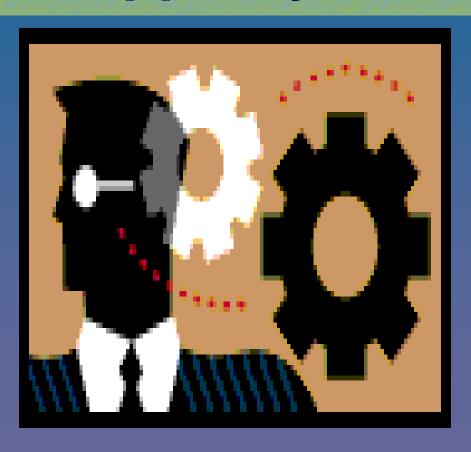


- Make employees feel like they work with you not for you
  - Take time to know the person
  - Family, interests, hobbies, goals



 Look for ways to help them with tasks to show that both employees and managers are part of a team

- Involve employees in the process
- Encourage participation



- Recognize problems
  with employees and
  work with them to
  find solutions
  - Be aware of learning opportunities

### Create opportunities for growth

- Go beyond job descriptions
- Be aware of people's goals
- Challenge people and help them grow
- Show your employees that you care about them by finding out what goals they have and empower them to reach them
- Allow employees to lead meetings, make presentations to grow in their job

### Share what motivates you the manager

- Tell employees why you come to work
- Motivate employees by demonstrating your motivation

Employees will be motivated by the work if you are excited about what you do