

## Recipes for

 Success
## By TEAM UP Wisconsin

Team of
Enterprise
Academy
Management people, for Upward

Progress in
WISCONSIN Government

## Christopher Matteson, DOT * Cori McFarlane, DHFS * Tammy Olson, DOA * David Webb, DNR * Debi Whitley, DOT



Contents based in part on lesson materials presented in Enterprise Leadership Academy 2006.

## RECIPE FOR SUCCESS:

## Recipe for a Suc cessful Team

Ingredients:

- One motivated and creative leader
- Several willing team members
- Open trusting environment

Mix all together and sprinkle liberally with:

- Cleargoals and vision
- A well-developed game plan
- Clearly defined roles
- Open communication
- Constructive team behaviors

Establish ground rules upfront and define how decisions will be made. Watch closely for individual personality types a nd group dynamics. Carefully balance participation of all members.

Be prepared to adjust "cooking time" a nd "temperature" at a ny time as needed in response to never-ending change! Serve with a heaping helping of fun. Celebrate success!

## Team Building Tortellini Soup

Great for a team luncheon on a cold winterday! Serve with acrusty Italian bread.

1 lb . Italian sausage
1 c. chopped onion
2 lg. cloves garlic, minced
5 c . beef broth
2 c. chopped tomatoes
1 (8 oz.) can tomato sauce
1 lg. zuc chini, slic ed

1 lg. carrot, sliced
1 med. green bell pepper, diced
1/2 c. dry red wine
1 T . dried basil
1 T. dried oregano
8-10 oz. cheese tortellini

Saute' sausage over medium-high heat until cooked through. Saute' onion and garlic in 1 T. pan drippings until translucent. Add sausage to onion and garlic. Add stock, tomatoes, tomato sauce, ca rrot, green pepper, wine, basil, and oregano. Simmer about 40 minutes. Add tortellini a nd cook about 8 minutes. Add zucchini last few minutes. Season to taste with salt and pepper. Sprinkle Pamesan cheese on top of soup when serving.

## Bonding Bisc uits and Gravy

Getting to know one another on a personal level is an important part of fostering respect and teamwork. Do you have a family or regional specialty? Share it with your staff! One of our team members who hails from a bit further south brings this breakfast treat in for his staff on a regular basis.

Make biscuits:
2 cups flour
3 teaspoons baking powder
$1 / 4$ teaspoon baking soda
1 teaspoon salt
1/3 cup shortening or butter (or mixed)
Approximately $3 / 4$ milk or buttermilk (preferred)
Combine dry ingredients. Add shortening orbutter and "cut in" with fork or pastry cutter, or fingers if necessary. Add liquid and mix gently with fork (over working will result in tough and non-flaky biscuit). Place dough on counter top, pat with hands to thickness of $3 / 4$ inch or so. Cut bisc uits with round cutter or top of glass. Bake at 425 for 12 minutes or until desired shade of brown.

Make gravy (while biscuits are in the oven):
Brown the pound of ground pork sausage in skillet. (An iron skillet works best.) Remove sausage and leave grease in skillet. You need about 5-7 tablespoons of fat in skillet, so if sausage is too lean, add butter or shortening. If sausage is too fatty, remove some of the grease.
Add 4 tablespoons of flour to grease. Cook over medium heat for 2 or 3 minutes, working flour into grease (this might be pasty or c rumbly - either is ok). Add approxima tely 3 cups milk, whisking it in over heat until boils gently - should be thickened at this point. Add browned sausage back to gravy and combine. Add salt and pepper to taste.

To serve: Break biscuits in half on plate; pour gravy over top.

## RECIPE FOR SUCCESS:

## Recipe for Effective Communication

Begin by building influence. This is accomplished by doing each of the following:

- Caring -- Being genuinely interested
- Leaming -- Getting to know people
- Appreciating -- Making positive assumptions
- Contributing -- Adding value to others
- Verbalizing -- Saying good things
- Leading -- Establishing trust
- Succeeding (by continuing to practice all of the above.)

Next, tell your story! Celebrate successes and sha re those suc cesses broadly. Ensure that the work of govemment is a stransparent as possible; involve key stakeholders at every step. Be responsive to legislators, the media, and key constituencies. Make the most of technology resources to assist with communic ation.

Embrace diversity at all times. Know your persona lity type; surround yourself with people of othertypes, backgrounds, and experiences. Enjoy!

## Communication Crescent Bars

Nothing stimulates open communication like a sweet, rich dessert a nd hot cup of coffee in the moming! Share this one with the whole office!

2 pkgs. Pillsbury crescent rolls 1 egg, separated
2 (8-oz.) pkgs. Cream cheese 1 tsp. vanilla
1 c.sugar

Topping:
1/2c.sugar
1/2 c. nuts, optional
1 tsp. cinnamon
Pat 1 package of rolls into a 9"x13" pan. Cream the cream cheese and sugar. Add egg yolk a nd vanilla. Pour overcrescent rolls. Top with second package of crescent rolls. Brush with egg whites. Sprinkle with cinna mon, sugar, a nd nuts. Bake at 350 degrees for $1 / 2$ hour. Optional: Nuts can also be added to cream cheese filling.

## Sweet Suc cess Sugar Cream Pie

You can catch more flies with sugarthan with vinegar! Bring a couple of these pies to your next meeting, a nd you'll be sure to "win friendsand influence people"!

In a saucepan over medium heat, combine:
1 stick real butter
1 can evaporated milk
1 cup sugar
1 cup water
¼cup com starch
1 teaspoon vanilla
Heat mixture until gently boils - stiming with whisk consta ntly at this point, let boil a pproximately 30 seconds. Pour into prepared crust and allow to set at room temperature. Sprinkle top with nutmeg asdesired.

## RECIPE FOR SUCCESS:

## Exceptional Project Management

Ingredients:

- 1 descriptive and succinct project title
- 1 project strategy, a dapted from the DHFS Project Charter in this section of our report
- Several select, Grade A creative ideasfor incomoration into the project
- 1 powerful sense of commitment to the project
- 1 thorough understanding of the importance of the project, and why it must succeed, for the betterment of the organization.
- Several dedic ated, knowledgeable, positive team members for creative input, concept development and plan implementation.
- 1 Risk (or pitfall) identific ation system, such as the template in this section.

Preparation of the ingredients is important, so be sure to shop for and assemble all completely before starting. By starting too soon, some of the ingredients may go stale, and your recipe vision may not manifest.

When ready to proceed, combine all team members in a quiet area where intemuptions are at a minimum. If any ingredients need to be pared, sliced and divided orcleaned and marinated, assign appropriate duties to members based on their interests and abilities.

Create a common vision of what the experience will do for our organization, our department, ourdivision. Keep this vision on the table at all times, during each meeting, gathering and discussion.

Set specific goals, commit to them, monitor progress toward them, and know when they need to be adjusted.

Be sure to look beyond the recipe, in orderto allow inclusion of creative ideas, various resources and analogous historic al or parallel experiences (by other organizations or departments).

When the project is completed, it is done. Don't overwork or extend its life unnecessarily. Enjoy the result, as you would a fine culinary creation.

## Artichoke Chicken 'Project'

Like all suc cessfully managed projects, this divine chicken casserole will impress your fa mily, friends, and collea gues! They'll think you really worked your heart out, but the savvy mana ger and orga nized cook will a ctually whip this up in no time!

1 c. flour
1/2 tsp. salt
1/2 tsp. pepper
1/2 tsp. paprika
1/2 tsp. garlic powder
8 whole chicken breasts, boned, skinned, split \& cut in half (32
pieces)
3/4 c. butter
1 lb . fresh mushrooms
1/4c. flour
2 cans chicken broth
6 tbsp. shemy
2 cans artichokes
Place flour, salt, pepper, paprika a nd gardic powder in a bag with chicken piecesto coat. Brown chicken in batches with 1/2 cup butter. Place in casserole. Sa ute' mushrooms in $1 / 4$ cup butter. Sprinkle 1/4 cup flour over mushrooms a nd stir in chicken broth a nd shemy. Cook 5 minutes. Arrange artichoke over chicken. Pour sauce on top and bake at 350 degrees for 1 hour. Serves 8-10. Wonderful with wild rice!

## RECIPE FOR SUCCESS:

## Strengthening Employee Performance

For this recipe, begin by making sure you have assembled the Proper Tools.

Start with a base of Position Description. To make the base, add what the job consists of, including the knowledge and skills that are required to perform the duties of the position, and be sure to include general expectations.

Next, add clear Performance Standards. This is a very important ingredient. Be sure to set very precise goals, and measure accurately. Both quantity a nd quality are important.

Add the PEPED to the base mixture. The PEPED enhances the flavors of the base mixture by providing annual feedback on performance.

To ensure the quality of the finished product, be sure to sprinkle in Training along the way as necessary. All the ingredients work best together when training is added.

Now, to really spice things up, add Morale Boosters liberally.
Be sure to monitor the recipe's progress by providing Feedback at regular intervals. Sample the recipe along the way to make sure you are on the right track. Make adjustments as needed.

If things appearto be taking a majortum for the worse, be sure that Counseling is added to the mix.

Asa last resort, if the recipe is just not coming together, no matter what you have tried, proceed with an PPIP. The PPIP is a make or break point in the recipe process. If the PPIP is successful, everyone is happy and well fed. If not successful, the recipe may have to be demoted to an appetizer.

Bon appetit!

## Performance-Enhancing Buffalo Dip

This spicy treat will really fire up even the slackers in the bunch!
3 boneless chicken breast halves
1 c. mozzarella cheese
3/4 c. Franks Original Hot Sa uce
8 oz. cream cheese
1 c. chunky blue cheese dressing
Boil chicken and shred. Heat chicken and wing sauce overmedium heat for 5 minutes. Add 1/2c. mozza rella cheese to chicken mixture. Spread cream cheese on the bottom of an oven proof dish or platter. Top with chicken mixture. Spread blue cheese dressing over chicken. Sprinkle remaining mozzarella over the top. Heat in 350 degree oven for 20 minutes. Serve with celery, crackers, or bread.

## Morale-Boosting Shrimp Creole

There's nothing like a Mardi Grasthemed party (on Fat Tuesday or any time at all!) to spread good cheer and boost the performance of your team members!
$11 / 2$ chopped onion
1 c. chopped celery 2 green peppers-chopped 2 cloves garlic
1/4 c. marganine oroil
1 c . water
$1-15$ oz. can tomato sauce

2 tsp. parsley
1tsp. salt
1/2 tsp. cayenne pepper
2 bay leaves
1 lb. raw shrimp
3 c. cooked rice

Cook and stir onion, celery, green pepper and garlic in margarine until onion istender. Stir in water, tomato sauce and sea sonings. Simmer 10 minutes. Stir in shrimp. Heat to boiling. Cover and cook over medium heat for 15 minutes. Serve over rice.

## RECIPE FOR SUCCESS:

# Skillful Decision Making and Problem Solving 

Ingredients:
Generous portions of facts a nd figures
1 Statement that defines the problem, it causes and its effects.
3 clearly defined goals (more, orless, to taste)
1 statement of higher pupose (e.g. integrity, security, productivity)
1 comprehensive list of options (altematives a nd substitutes)
3 ormore willing volunteers to assist the process, if needed
Pinch of flexibility to allow for creative adjustments
Several medium blocks of time for foc used preparation.
Gather all the ingredients, and sort them out for ease in organizing. Recruit and assemble team including volunteers and review the list of options, adding oreliminating according to how they serve the defined goal or goals.

Weigh the problem definition and its causes to be sure the goals are compatible and have a high probability of effectiveness. Measure the possible setbacks and their impact on the goals, the project and the organization.

Select the best altematives, a nd prepare the strategy for implementation based on those altematives, utilizing a Plan A, Plan B and Plan C approach.

Mix and blend all these ingredients well, lacing them with detemination, commitment and team hamony. Above all, take action, and make course correctionsas needed, keeping mindful of the time constraints and the need to keep moving forward toward the goal.

When done to perfection, enjoy the finished product and celebrate the result, sharing with asmany people as possible.

## Casey's Solution Salad Dressing

Problem solved! Next time you can't decide on a tasty salad topper, skip the store-bought stuff and whip up a batch of this!

1 cup of salad oil
$1 / 2$ cup of sugar
$1 / 2$ cup of vinegar
1 tsp salt
1 tsp oregano
$1 / 2$ tsp ganlic salt
1 tsp celery seed
1 tsp dry mustard
1 can condensed tomato soup
Mix all ingredients in a 1-quart mayonnaise jarand shake well. This recipe was the house dressing forCasey's Restaurant in Limestone, NY, which was famous in the Bradford, PA and Olean, NY areas forgreat food and enterta inment.

## RECIPE FOR SUCCESS:

# Organizational Performance Excellence 

## Ingredients:

1 serving of Strong Leadership Commitment
1 serving of Strategic Alignment with Vision \& Mission
Several Managed Teams \& Tra ining
1 Organized Plan of Action
Several Clearly Defined Processes
Clearand Effective Communications
As Needed: Continuous Improvement
Reporting of Results (Abundant Customer Satisfaction) \& Rewards

Combine Strong Leadership Commitment and Strategic Alignment with Vision and Mission. When thoroughly combined and aligned, deliver to Department's Managed Teams. Sprinkle with necessary Training. Add (Deliver) the Organized Plan of Action to the Department's Managed Teams. Implement Clearly Defined Processes a soutlined in Orga nized Plan of Action and process information received from Continuous Improvement efforts. Carefully fold all Continuous Improvement efforts throughout the Organized Plan of Action. When thoroughly mixed, tum out (Reporting of Results) into Department Communic ation Plan (pan). Bake carefully and thoroughly. Last but not least, Provide Ample Rewards to AШ!!! (Enjoy)

## Curied Squash

"Squash" poor org a niza tional performance with this healthy dish!
3 poundssquash (acom, buttemut, buttercup)
1 medium red onion (chopped)
$11 / 2 \mathrm{~T}$. com oil
1 t . black mustard seeds
$11 / 2 \mathrm{t}$. minced garlic
$11 / 2$ t. ground cumin
1 t . ground coriander seeds
$1 / 2 \mathrm{t}$. tumeric
1 t . salt
1 T. light brown sugar
2 cans chicken broth
1 can coconut milk

Peel and seed squash and cut into 1-2" pieces. Cook in chicken broth until tender. Cook onion in oil, until softened. Add mustard seeds, garlic, cumin, coriander seeds, tumeric, salt and brown sugar. Stir often. Add squash and broth. Add coconut milk. Simmer together for 30-40 minutes until thic kens and liquid is eva porating.

Serve over ja smine or brown rice.

## Tortuga Rum Cake

Hey, a little rum cake (off the job, of course!) is sure to spark creativity, and that is bound to lead to organizational improvement in some way or another...

## Basic Cake Mix

2 c. cake flour
$11 / 2$ c. granulated sugar
4 t . baking powder
1 t . salt
$1 / 2$ c. butter
3 T. vegetable oil

## Forthe Cake

$1 / 2 C$. fine chopped walnuts
1 ( 3.5 oz .) package instant va nilla pudding
$1 / 2 \mathrm{C}$. milk
4 eggs
$1 / 2$ c. Tortuga rum (orany Hawaiian-style rum)
$1 / 2 c$. vegetable oil
1 t . vanilla extract

## Rum Soaking Glaze

$1 / 2$ c. butter
$1 / 4$ C. water
1 c. granulated sugar
$1 / 2 c$. Tortuga rum (or any Hawa iian-style rum)
For the Basic Cake Mix: Combine ingredients and mix until consistency of fine gravel. (Basic cake mix may be stored in a container in refrigerator for 3 months. Makesabout 6 cups of mixand may be multiplied for other recipes as needed.

For the Cake: Preheat oven to 325 degrees F. Spray bundt pan with nonstick cooking spray. Sprinkle chopped nuts into the bottom.

Place Basic Cake Mix, pudding mix, milk, eggs, rum, oil and vanilla in a large bowl and combine on medium speed with electric mixer for 2-3 minutes. Scrape down bowl and mix. Batter should be very smooth. Pour into prepared bundt pan and level out top. Bake until fully golden and
cake springs back (about 55 minutes). Remove from oven and place on cooling rack while making soaking glaze.

Rum Soaking Glaze: In a small sa ucepan combine butter, water and sugar. Bring to a boil carefully, do not boil over! Reduce to a simmer and cook until sugar is dissolved a nd syrup is a little thicker. Remove from heat and add the rum, mix to combine.

While cake is still cooling, pour hot syrup into and on top of cake. There is a lot of syrup and if cake doesn't soak it up right away, just wa it a couple of minutes \& add the rest.

Cook cake completely in Bundt pan before tuming out onto serving platter.

This cake is delicate, so once it istumed out, it cannot be moved a round easily. Can be eaten when fully cool, but is better the next day!

## Big Batch Sugar Cookies

After 9 months of leaming together, we couldn't leave you without a parting gift! Hope you enjoy our "ELA Wisconsin Sugar Cookies". By the way, as you progress in your careers in state govemment, you never know when you might need a cookie cutter in the shape of Wisconsin! You can order them online at CopperG ifts.com!

2 c. butter
2 c.sugar
2 eggs
2 tsp. vanilla
6 c . flour
1 tsp. baking powder
1 tsp. salt
Cream butter and sugar. Add eggs and vanilla. Mixdry ingredients and add to butter mixture. Mix well. Chill in large pancake shapes wrapped in parchment or wax paper for 1-2 hours. Preheat oven to 350 degrees. Cover baking sheets with parchment paper to prevent cookiesfrom spreading. On surface dusted with powdered sugar, roll dough to approximately $1 / 8$ "thick. Use cookie cutters dipped in powdered sugarto cut dough into shapes. Bake at 350 degrees for $8-10$ minutes or until just beginning to tum brown around the edges. This recipe makesup to 5 dozen 4-5" cookies.

